

09.00 - 09.30

16.20 - 16.40

16.40 - 17.00

17.00 - 17.20

17.30 - 17.40

**Arrival Refreshments** 

## 2ND SCOTTISH BEHAVIOURAL SCIENCES CONFERENCE

Friday 16<sup>th</sup> May

Harvard Teaching Room, Level 6, Adam Smith Business School

## **CONFERENCE PROGRAMME**

09.30 - 09.40	Welcome	University of Glasgow
09.40 - 11.00	SESSION 1	
09.40 - 10.00	The First Behavioural Scientists: Psychological Insights in the Work of Adam Smith and David Hume	<b>Craig Smith</b> University of Glasgow
10.00 - 10.20	Accounting for Risk Preferences in Stated Preferences Studies - The Case of an Uncertain Species Conservation Programme	<b>Nicholas Hanley</b> University of Glasgow
10.20 - 10.40	Willingness to Pay for Birdsong	<b>Anthony Higney</b> University of Glasgow
10.40 - 11.00	From Insight to Action: The Role of Behavioural Science in Marketing Campaigns	Mhairi McKenna Scottish Government
11.00 - 11.30	Morning Break	
11.30 - 13.00	SESSION 2	
11.30 - 11.50	Let Me Think About It: How More Choices Boost Charitable Giving	<b>Atiyeh Yeganloo</b> University of Cambridge
11.50 - 12.10	Who is Vulnerable to Sludge?	<b>Leonhard Lades</b> University of Stirling
12.10 - 12.30	Affirmative Action and Discriminatory Beliefs	Andis Sofianos Durham University
12.30 - 12.50	Is Lying Always Condemnable? The Effect of Consequences on Punishing Dishonesty	Juan Francisco Blazquiz-Pulido IMT School for Advanced Studies Lucca/University of Alicante
13.00 - 14.00	Lunch Break	
14.00 - 15.30	SESSION 3	
14.00 - 14.20	Digital Empowerment for Youth: Experimental Evidence From India	Jalnidh Kaur University of Glasgow
14.20 - 14.40	Negative Anecdotes Reduce Policy Support: Evidence from Three Experimental Studies on Communicating Policy (In)Effectiveness	<b>Amy Roger</b> University of Edinburgh
14.40 - 15.00	Attendee or Clinician Testimonials Double Recruitment into Menopause Group Clinics: A Randomized Controlled Trial	Soledad Giardili University of Edinburgh
15.00 - 15.20	Encouraging Sustainable Food Consumption Through Nudges: An Experiment with Menu Labels	<b>Arianna Buratto</b> University of Leeds
15.30 - 16.00	Afternoon Break	
16.00 - 17.20	SESSION 4	
16.00 - 16.20	Tourist Information Engagement Trial	<b>Akihiro Fujii</b> Hosei University, Tokyo

Framing Emissions: Health and Environmental Narratives. A Study on Public Approval of a Driving Charge

Current and Future Priorities for UK Behavioural Research: A Documentary Review

Adam Smith and the Market Mind: Extending the Invisible Hand

**Concluding Remarks and Invitation to Socialising** 

Harvard Teaching Room, Level 6
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Long-Short Consulting Ltd, UK

**Jayne Brown** 

**Niamh Hart** 

**James Clunie** 

University of Stirling

University of Edinburgh

**Graeme Roy**