









Slides:

https://bit.ly/MetaTargets

Autumn 2025 Webinar Series – Using Social Media as a Research Tool

Making the Invisible Visible: Introducing PoliDashboard – An App For Tracking Targeted Paid Advertising on Facebook and Instagram

Philip Mai M.A., J.D. @philipmai.com

Co-Director and Senior Researcher Social Media Lab, Toronto Metropolitan University





Agenda

- 1. About at the Social Media Lab
- 2. An Overview of the Online Political Advertising Market
- 3. How Targeted FB/IG Ads are Being Misused
- 4. Introducing PoliDashboard



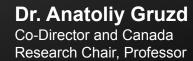




A Multidisciplinary Research Laboratory at Ted Rogers School of Management, Toronto Metropolitan University

The lab's research seeks to advance the public's understanding of the benefits and pitfalls of technology adoption and use.







Philip Mai M.A., J.D.
Co-Director and Senior
Researcher



Research Fundings

- To support our students and our research initiatives, we rely mostly on public funding sources.
- We do not accept financial support from any social media platforms.







Canada Research Chairs Chaires de recherche du Canada





Social Sciences and Humanities Research Council of Canada







Patrimoine canadien





















Global Affairs Canada Affaires mondiales Canada









Research Foci

The lab's research seeks to advance the public's understanding of the benefits and pitfalls of technology adoption and use.

























Earned Media

Our research studies, public reports and expert commentaries are often featured in various popular news publications.

socialmedialab.ca/media-coverage/

The Washington Post

MIT Technology Review

Foreign **Affairs**

CBS News

The New **York Times**

Nature

NPR

Los Angeles Times

The Globe and Mail

The Atlantic

Businessweek

Deutsche Welle (DW)



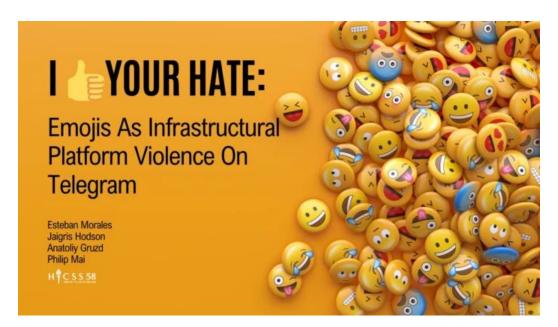






[New Publications] Can a simple emoji make online toxicity worse?

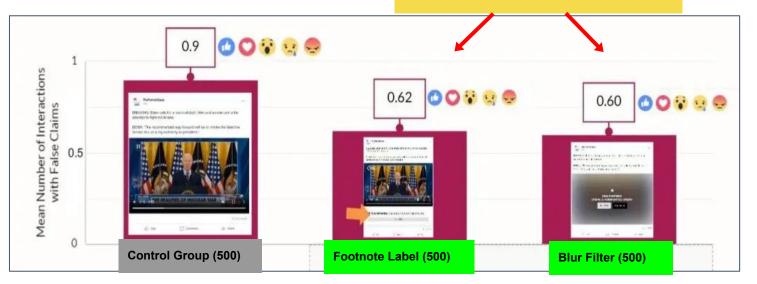
- Morales, E., Hodson, J., O'Meara, V., Gruzd, A., & Mai, P. (2025). Online toxic speech as positioning acts: Hate as discursive mechanisms for othering and belonging. New Media & Society, <u>14614448251338493</u>.
- Morales, E., Hodson, J., Gruzd, A., & Mai, P. (2025). I your Hate: Emojis as Infrastructural Platform Violence on Telegram. HICSS https://hdl.handle.net/10125/109124



[Recent Publication 2024]

"To Share or Not to Share: Randomized Controlled Study of Misinformation Warning Labels on Social Media."(n=1500)

Both interventions decreased the mean number of interactions with false claims.





Gruzd, A., Mai, P., & Soares, F. B. (2024). To Share or Not to Share: Randomized Controlled Study of Misinformation Warning Labels on Social Media. In Multidisciplinary International Symposium on Disinformation in Open Online Media (pp. 46-69). Cham: Springer Nature.

https://doi.org/10.1007/97 8-3-031-71210-4 4









PUBLIC REPORTS

■ Data About Canadians For Canadians and the World

As part of our work, the Lab also produces public reports that provide a snapshot of social media usage trends in Canada and a window into Canadians' attitudes and perspectives toward issues such as misinformation, politics, and privacy in the context of social media.

Our public reports are widely used by different stakeholders including parliamentary committees, government departments, journalists, researchers, educators, the business community and the general public.

socialmedialab.ca/public-reports







Misinformation Research

Social Media and User Privacy





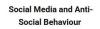
















Social Media and Political **Engagement in Canada**













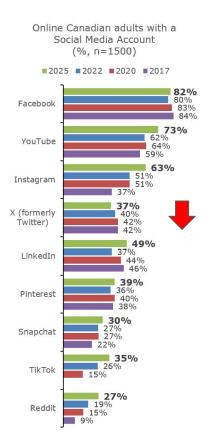


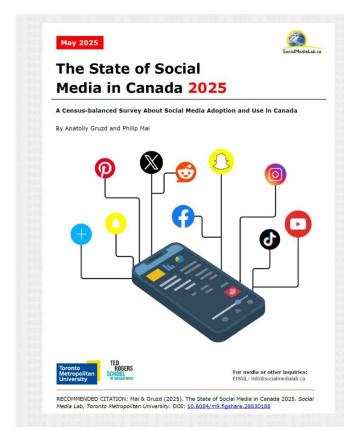
[New Report] The State of Social Media in Canada 2025:

A census Balanced Survey About Social Media Adoption and Use In canada (n=1500)

Gruzd, A. & Mai, P. (2025). The State of Social Media in Canada 2025. Social Media Lab, Toronto Metropolitan University. DOI: 10.6084/m9.figshare.28830188







[New Report] The State of Generative AI Use in Canada 2025: Exploring Public Attitudes and Adoption Trends (n=1500)

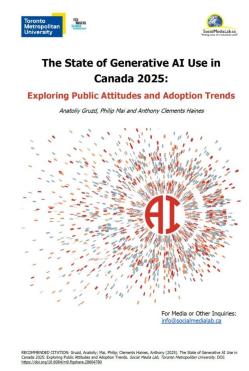
Gruzd, Anatoliy; Mai, Philip; Clements Haines, Anthony (2025). The State of Generative AI Use in Canada 2025: Exploring Public Attitudes and Adoption Trends. Social Media Lab, Toronto Metropolitan University. DOI:

https://doi.org/10.6084/m9.figshare.28664780



Key Findings

- 1. Adoption—but mostly casual: Two-thirds of Canadians (66%) have tried a GenAl tool, yet only about 30% use them daily or weekly for leisure, work, or study. Leisure remains the primary entry point, especially for older adults, while younger Canadians lead usage for study and work.
- 2. Election anxiety: Two-thirds (67%) worry
 GenAl could sway election outcomes, and 59%
 say they no longer fully trust political news
 online because of possible Al manipulation.
 More than half (54%) are unlikely to use
 chatbots for election information, though
 openness is higher among right-leaning
 Canadians (34%) than left-leaning ones (23%).



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Organize International Research Conferences, Seminars, and Workshops









2026

2017

2019



2010

2016

The Social Media Lab hosts a variety of research events throughout the year. These events allow participants to exchange ideas, learn new tools and methods, discover new research and network with peers.

2018

#SMSociety

15 Years Running

8th International Conference on Social Media & Society

Follow Us! @SocMediaConf SocialMediaAndSociety.org



Social Media & Society



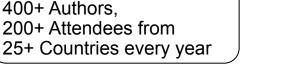


2020

2024



https://socialmediaandsociety.org







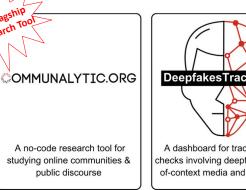


Research **Tools & Apps**

In addition to conducting original research, we also develop tools and dashboards that support social science research and to track misinformation.

Our apps and tools are used by thousands of students, educators, researchers & analysts worldwide each year.





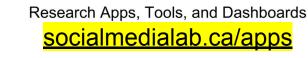




Russia-Ukraine war

PoliDashboard.org

An app for tracking political ads on Meta's platforms and technologies





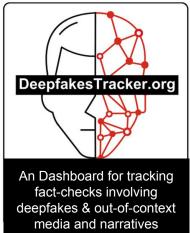
Research Tools & Dashboard

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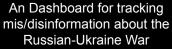
Our apps and tools are used by thousands of students, educators, researchers & analysts worldwide each year.

socialmedialab.ca/apps











Research Tools & Dashboard

Our Flagship
Research Tool

COMMUNALYTIC.ORG

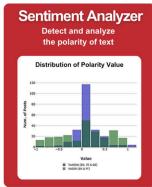
A no-code computational social science research tool for studying online communities and discourse.

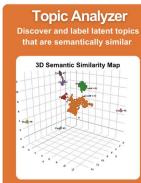
Two Versions: EDU - for Teaching & Learning (30k records) and PRO - for Research (10M records)

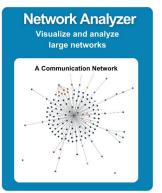
SOCIAL MEDIA DATA COLLECTORS

Bluesky Mastodon Reddit Telegram X (Twitter) YouTube or Bring Your Own Dataset

DATA ANALYZERS





















About the Lab

Making Sense of a Networked World since 2010



@SocialMediaLab.ca

Research

How social media changes the ways people communicate and connect





Postdoctoral fellows, graduate students and undergraduate students





International conferences and research seminars

Organize



Social media analytics software

Develop



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Overview of the Online Political, Elections & Social Issues Advertising Market

It's cheap, targeted, and can spread messages quickly across borders.

- 1. **Estimated Market Size (2024):** (Market size can fluctuate based on election cycles and social issues.)
 - ~\$16 bn+ globally just for political ad spend according to WPP Media, one of the world's largest paid advertising agencies owned by British multinational WPP plc. *
 - 2024 U.S. Elections saw record ad spending; online ad spending totaled at least \$1.9 bn. **

2. Key Drivers:

- Exponential growth during national and local elections (e.g., U.S. Presidential Election).
- 3. Social Issues & Advocacy (No reliable estimate available)
 - Growth fueled by movements like #ReproductiveRights, #GunSafety, #EnvironmentalAdvocacy #BlackLivesMatter, #MeToo, and more.



^{*} Source: https://www.axios.com/2023/12/08/us-political-ad-market-2024-spending

^{**} Source: https://www.brennancenter.org/our-work/analysis-opinion/online-ad-spending-2024-election-totaled-least-19-billion

How Do Targeted Ads work?



Advertiser chooses a business goal

The advertiser chooses a goal, such as selling a product or increasing awareness of their brand name.

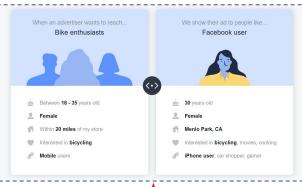
Advertiser identifies desired audience

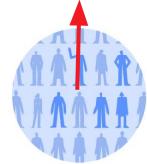
The advertiser tells us their desired audience based on who they think will be the most interested.



Advertiser creates ad

The advertiser creates ads to show on Facebook, Instagram and other websites and mobile apps, and then uploads them using our ad management tools.





Facebook then shows you the ad

We take the advertiser's goal, desired audience and ad to show you ads that we think might be relevant to you, without the advertiser knowing who you are or selling your data to the advertiser.

Source: About Facebook Ads



Why Advertising on Facebook or Instagram are still relevant in Canada

May 2025 The State of Social Media in Canada 2025 A Census-balanced Survey About Social Media Adoption and Use in Canada By Anatoliy Gruzd and Philip Mai For media or other inquiries:

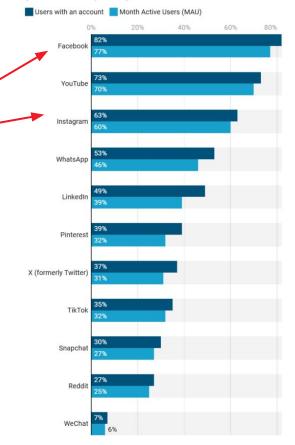
 77% of Canadian adults (18+) visit Facebook at least monthly, 60% -Instagram.

In addition to

 Facebook and
 Instagram, Meta
 show ads on other
 websites, apps and
 smart TVs (i.e.,
 "Meta Audience
 Network")

2025 Social Media Users (18+) in Canada

The chart is part of the 2025 State of Social Media in Canada Report (to be released in April 2025)





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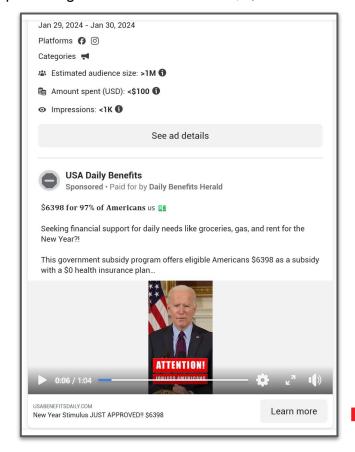


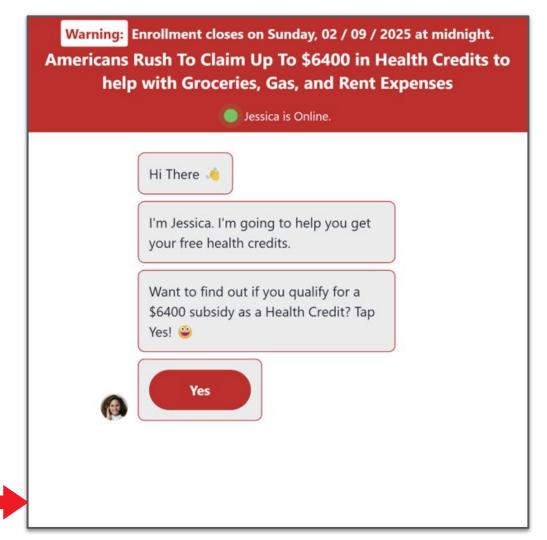


So, what's the problem with targeted Facebook and Instagram ads and how can they be misused?



Run Scam Ads: An advertiser called "USA Daily Benefits" was running ads on FB/IG featuring President Biden using an Al generated voice promising American a check for \$6,400.

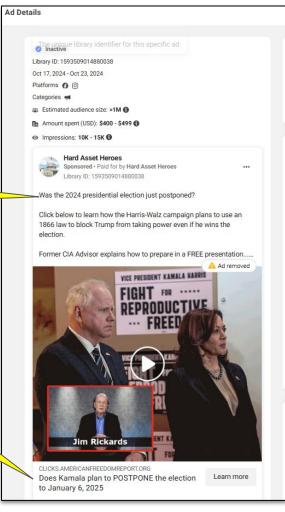


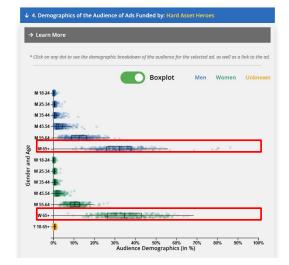


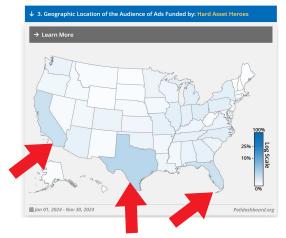
Suppress Voters Turnout: An advertiser called "**Hard Asset Heroes**" was running ads asking...

"Was the 2024 presidential election just postponed?"

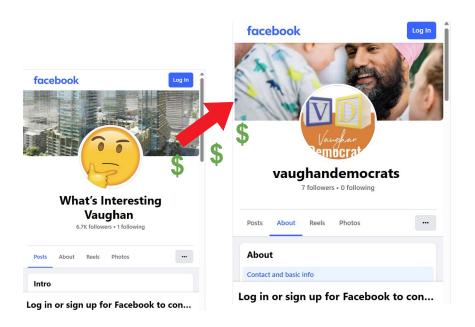
"Does Kamala plan to POSTPONE the election to January 6, 2025"







Induce Vote-Splitting (The Spoiler Effect): A Facebook advertiser called "What's Interesting Vaughan" (a supporter of the Conservative Party of Canada) was paying for a Facebook ad on a page called "vaughandemocrats" (which profess supports the New Democratic Party (NDP) of Canada)



TORONTO STAR (



Plant the Seeds of Doubt: An advertiser called "Epoch Times London" was running Meta ads raising doubts about climate change...

"As climate experts warn of looming catastrophe, faulty past forecasts hurt their message."

"When climate predictions miss the mark"

"Unraveling climate myths"



Library ID: 198367860004402

Feb 9, 2024 - Feb 10, 2024

Platforms ()

Categories =

Estimated audience size: >1M 6

Amount spent (GBP): <£100

This ad has multiple versions 6



Epoch Times London

Sponsored · Paid for by Epoch Times London

Library ID: 198367860004402

As climate experts warn of looming catastrophe, faulty past forecasts hurt their message.



When climate predictions miss the mark Unraveling climate myths

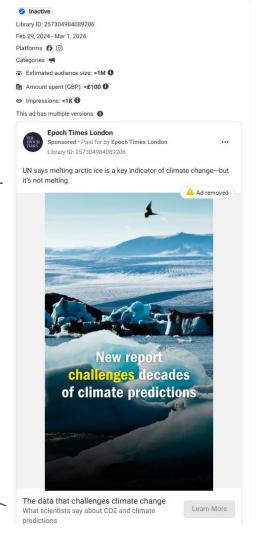
Learn More

Plant the Seeds of Doubt: An advertiser called "Epoch Times London" was running Meta ads raising doubts about climate change...

"UN says melting arctic ice is a key indicator of climate change—but it's not melting"

"The data that challenges climate change"

"What scientist say about CO2 and climate predictions"





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What is **PoliDashboard**?





A Transparency and Accountability Tool

- An open-source app for tracking paid targeted ads around politics, elections, and social issues
- It's designed to make paid online political advertising on Meta's platforms more transparent and resistant to domestic and foreign manipulation.
- Contains data on more than 10 million ads from advertisers in 38 countries
- Features a suite of 7 unique analytical modules designed to reveal advertisers' spending and targeting strategies in near real time (~ 48hrs)
- Data from an additional 25 countries are on the way (ETA Winter 2026)

Who is PoliDashboard for and how can it be used?



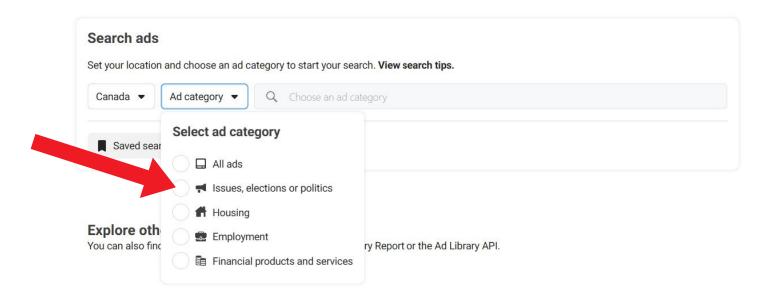
Ad Library

Search all the ads currently running across Meta technologies, as well as:

- Ads about social issues, elections or politics that have run in the past seven years
- Ads that have run anywhere in the EU in the past year

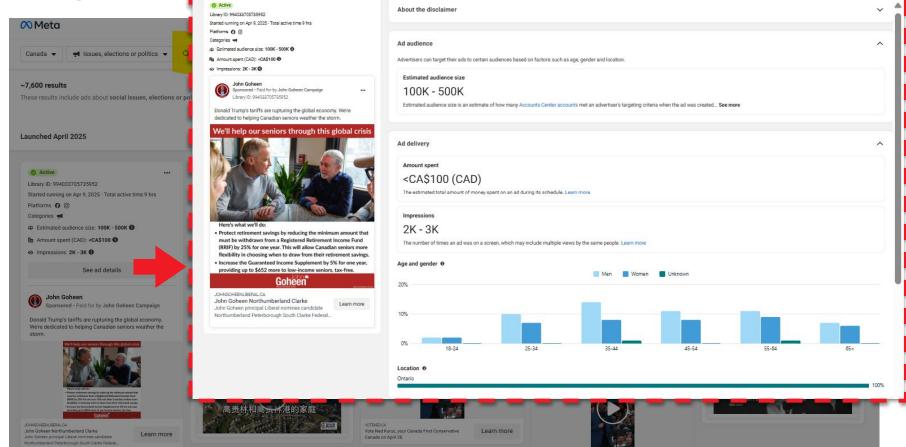
To find an ad, search for keywords or an advertiser.

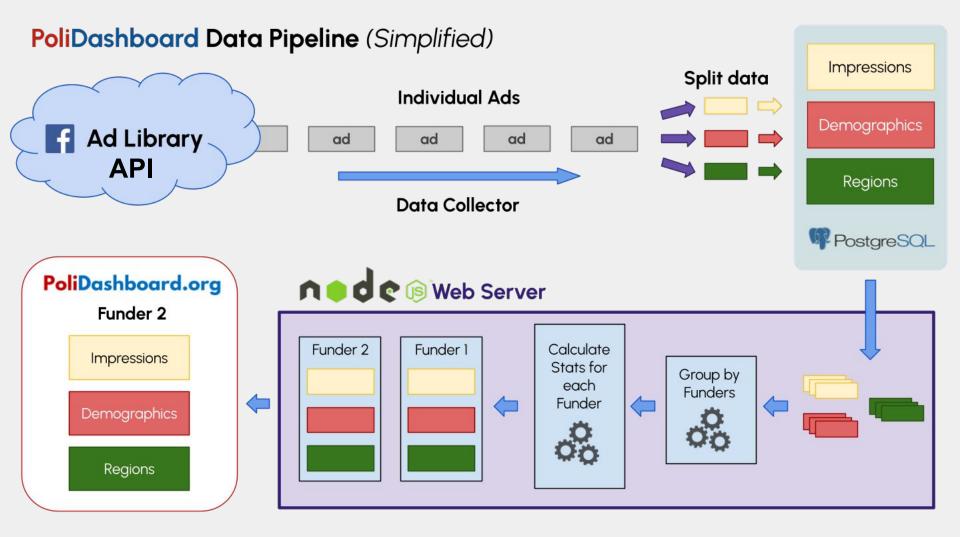




Examples of political ads running in Canada and mentioning

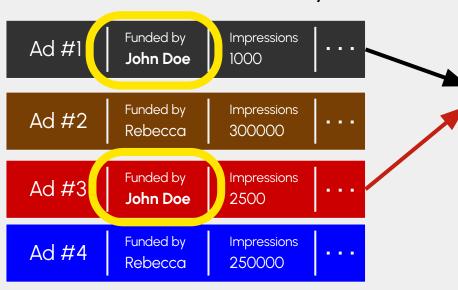
'Trump'



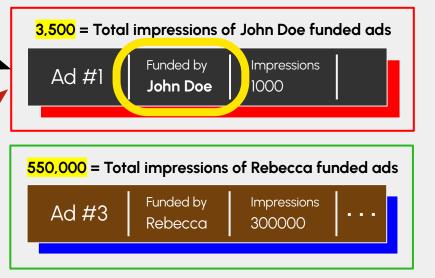


How do we organize data in PoliDashboard?

We receive ads from Facebook's API one by one.



We then group and calculate stats for each funder.



What is **PoliDashboard**?



PoliDashboard.org



Collectors

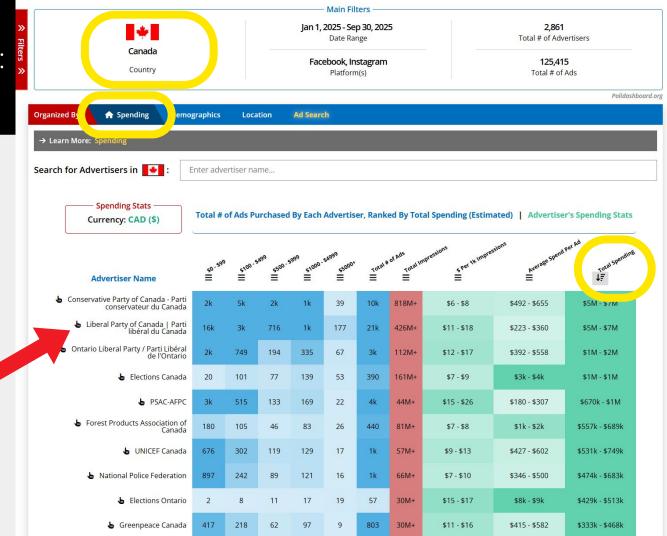
✓ View Data Collection Overtime

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	2024-12-04T06-55-16-7467	
	20211201100.33.10.7102	Up
27435	2024-12-04T07:07:29.552Z	Up
1246745	2024-12-03T18:55:47.182Z	Up
158658	2024-12-04T11:40:23.816Z	Up
198919	2024-12-04T12:34:50.180Z	Up
20401	2024-12-04T05:14:13.082Z	Up
11975	2024-12-04T11:43:16.208Z	Up
1941	2024-12-04T02:06:05.859Z	Up
3973	2024-12-04T05:23:14.835Z	Up
1101	2024-12-04T00:47:09.105Z	Up
42457	2024-12-04T11:44:09.050Z	Up
61074	2024-12-04T07:47:10.779Z	Up
114186	2024-12-04T07:59:34.895Z	Up
26721	2024-12-04T08:15:43.063Z	Up
128862	2024-12-04T08:36:23.615Z	Up
21642	2024-12-04T05:47:34.388Z	Up
3081	2024-12-04T05:32:08.920Z	Up
63932	2024-12-04T06:41:43.240Z	Up
1202	2024-12-04T00:38:14.722Z	Up
35281	2024-12-04T13:24:40.022Z	Up
280620	2024-12-04T11:00:13.289Z	Up
		Up
	27435 1246745 158658 198919 20401 11975 1941 3973 1101 42457 61074 114186 26721 128862 21642 3081 63932	27435 2024-12-04T07-07:29-5522 1246745 2024-12-03T18:55-47.1822 158658 2024-12-04T11:40-23.8162 198919 2024-12-04T10:40-23.8162 20401 2024-12-04T05:14-13.0822 11975 2024-12-04T10:43-16-2082 1941 2024-12-04T02-06:05.8592 3973 2024-12-04T10-47:09-1052 42457 2024-12-04T10-47:09-1052 42457 2024-12-04T07-47:07-1792 114186 2024-12-04T07-97-24-8952 26721 2024-12-04T05-32-36-52 128882 2024-12-04T08-35-23-6152 21642 2024-12-04T05-37-34-3882 3081 2024-12-04T06-41-43-2402 1202 2024-12-04T06-41-43-2402 1202 2024-12-04T10-08-14-42-0222 35281 2024-12-04T10-08-14-42-0222 280620 2024-12-04T110-01-3-2892

Main Landing Module: Spending

List of advertisers
ranked by an advertiser's
total ad spend

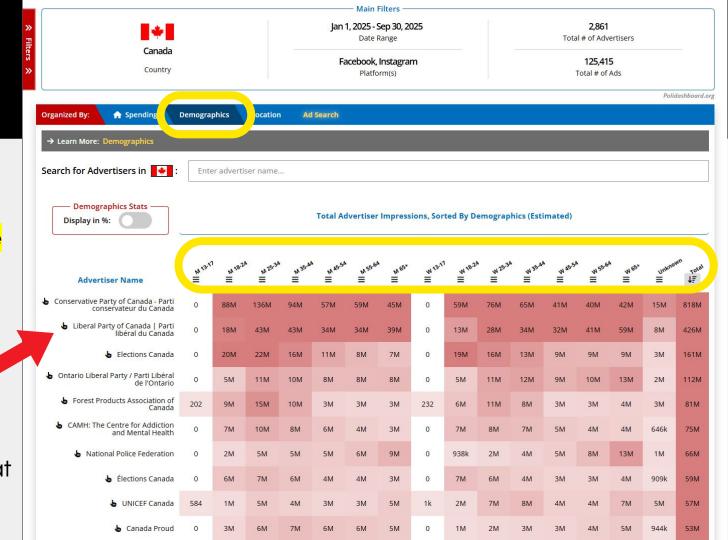
Click on any advertisers to see more stats about that advertiser



Main Landing Module: Demographics

List of advertisers
sorted by the
demographics of the
people who saw an
advertiser's ads and
ranked by total
impressions

Click on any advertisers to see more stats about that advertiser

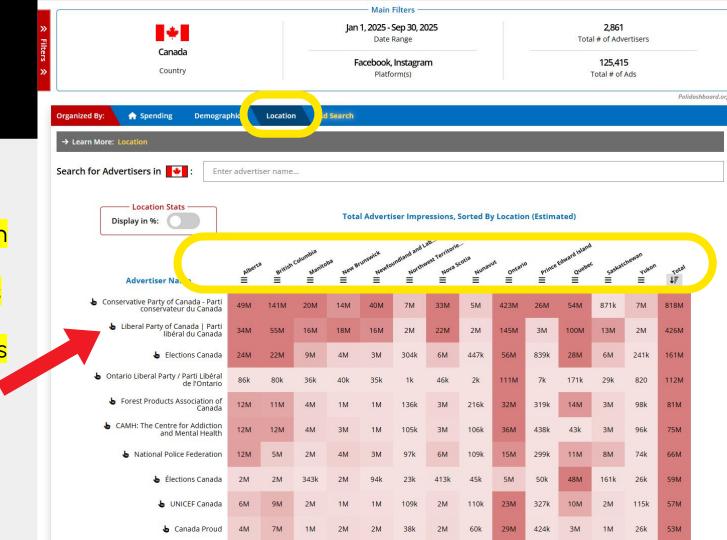


Main Landing Module: Location

sorted by the

geographic location of the people who saw an advertiser's ads and ranked by total impressions

Click on any advertisers to see more stats about that advertiser

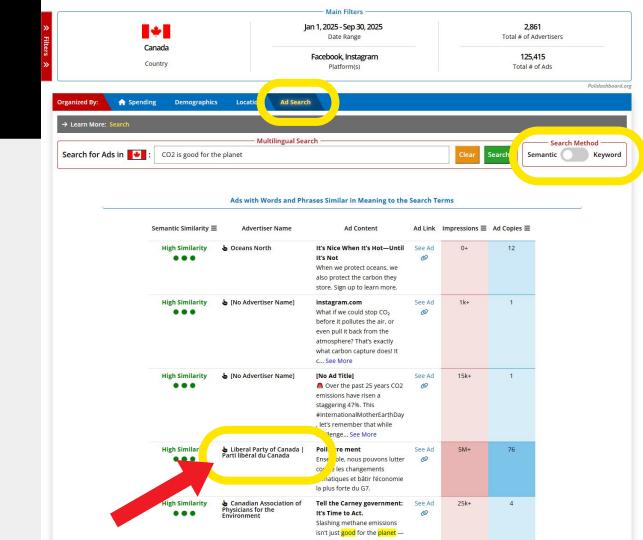


Main Landing Module: Ad Search

Choose from two different search methods:

- Keyword Search
- Semantic Search
 - Finds advertisers running semantically similar ads

Click on any advertisers to see more stats about that advertiser



Click on an advertiser for more insights on their campaign



↓ Module 1: List of Facebook Page(s) Funded By Liberal Party of Canada |
Parti libéral du Canada

→ Learn More

▼ Show Stats For All Pages

Filter Results By (Select an option from the list below.)

All Pages (Default)

Page #1. Liberal Party of Canada | Parti libéral du Canada

12572 Total # Advertisements

\$2.843M - \$4.545M Total Ad Spend More than 241.1M Total Impressions

Page #2. Mark Carney

6089 Total # Advertisements

\$1.649M - \$2.558M Total Ad Spend More than 167.7M Total Impressions

Page #3. Justin Trudeau

823 Total # Advertisements \$79.90k - \$175.2k Total Ad Spend

More than 10.21M Total Impressions

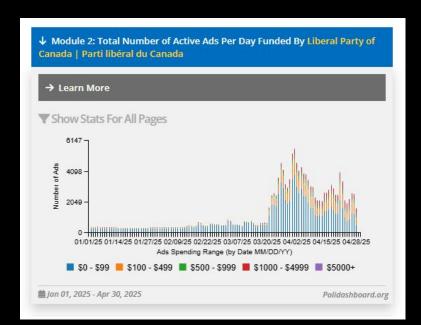
PoliDashboard

Module 1

A List of Facebook Pages Funded by the selected Advertiser

Questions that can be answered:

- What Facebook page(s) are they funding?
- How much money are they spending on ads via each page?

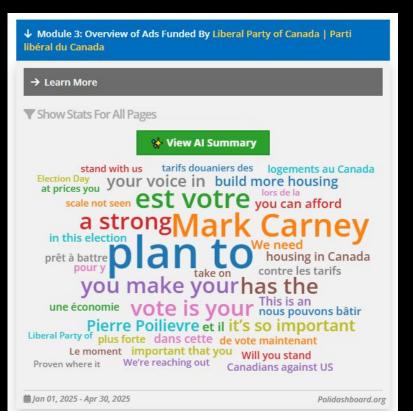


Module 2

Total Number of Active Ads Per Day Funded by the Selected Advertiser

Questions that can be answered:

- How many ads are they running each day?
- When were they most/least active?
- ...



Module 3

An Overview And Summary Of The Content Of The Ads Funded By the Selected Advertiser

Questions that can be answered:

- What are the most frequently used phrases in their ads?
- What themes or topic are most common in the advertiser's ads?

- . . .

→ Module 3: Overview of Ads Funded By Liberal Party of Canada | Parti libéral du Canada

→ Learn More

▼ Show Stats For All Pages

The advertiser emphasizes the importance of individual action and collective action in building a better future, with a focus on housing, affordability, and economic growth. The core message is Build a Canada that works for everyone.

*Disclaimer: The AI Summary feature may occasionally produce misleading or incorrect information. Please see our About Page for the full disclaimer.

Canadians against US

Canadians against US

Canadians against US

Contre les tarifs

Vote is your your voice in in this election

This is an

Proven where it prêt à battre

et il

We need Wark Carney plus forte

We need Nark Carney plus forte

Bettier Day We're reaching out an incredibly important

繭 Jan 01, 2025 - Apr 30, 2025

Polidashboard.org

PoliDashboard

We need to build more housing in Canada, and Mark Carney has the plan to do it. (Box 2) Mark Carney is ready to do it.

Num Ads: 2

Mark Carney is ready to take on Pierre Poilievre and build a strong economy.

Num Ads: 1

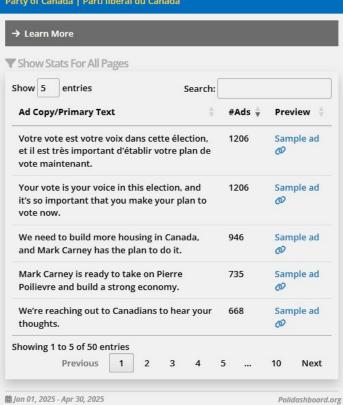
Prompt LLM (Large Language Model) to summarize ads.



Al Summary

The advertiser emphasizes the importance of individual action and collective action in building a better future, with a focus on housing, affordability, and economic growth. The core message is Build a Canada that works for everyone.

↓ Module 4: Most Frequently Used Advertising Copy in Ads Funded By Liberal Party of Canada | Parti libéral du Canada



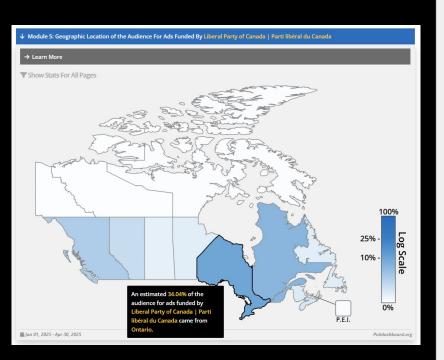


Module 4

Most Frequently-used Ad Copy

Questions that can be answered:

- What ads are they running?
- What is being said in their ads?
- ..



Module 5

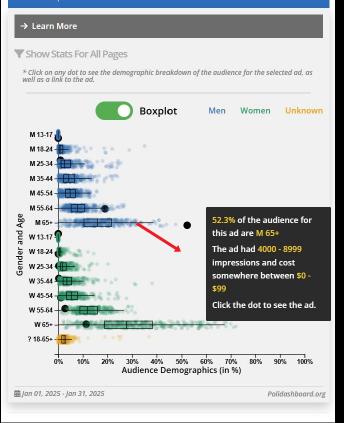
Geographic Location of the Audience

Questions that can be answered:

- Where geographically are their ads being shown?
- Is the advertiser targeting a broad national audience or narrow regional/local market?

- ...

→ Module 6: Demographics of the Audience For Ads Funded By Liberal Party
of Canada | Parti libéral du Canada



PoliDashboard

Module 6

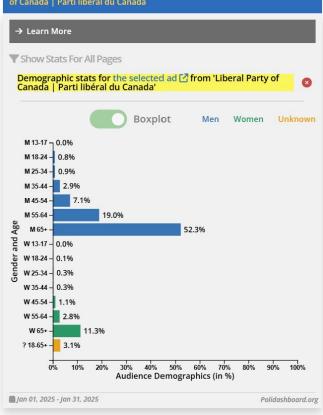
Demographics of the Audience

Questions that can be answered:

- What age groups and genders is the advertiser targeting most?
- Is the messaging skewed towards younger (18-24), middle age (35-54) or older (55+)?

- ...

↓ Module 6: Demographics of the Audience For Ads Funded By Liberal Party of Canada | Parti libéral du Canada

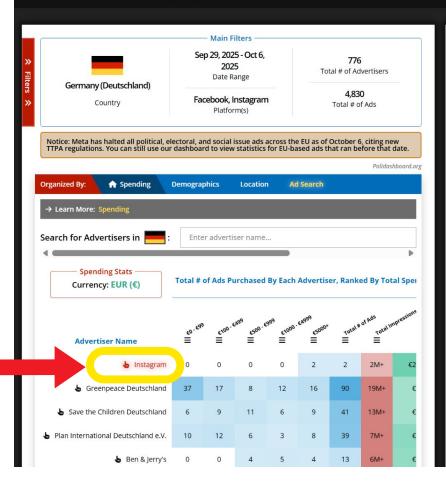


PoliDashboard

Module 6 (cont.)

Clicking on any of the dots in the box plot will reveal detail demographic stats for the selected ad.



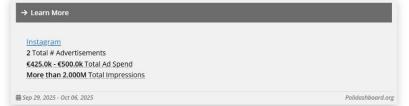


Ad Spending Stats For: Instagram

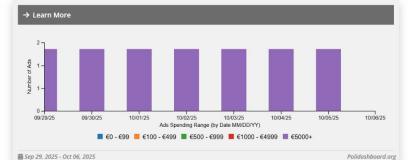
2 €425.0k - €500.0k 2.000M+

Total # Advertisements Total Ad Spend Total Impressions

lacksquare Module 1: List of Facebook Page(s) Funded By Instagram



lacklash Module 2: Total Number of Active Ads Per Day Funded By Instagram



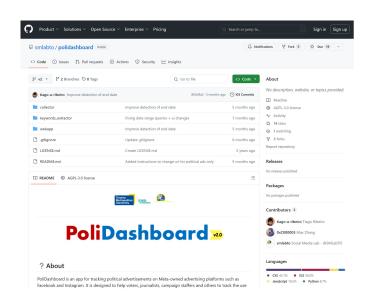




- Meta claims that the EU's
Transparency and Targeting of
Political Advertising (TTPA)
regulation make these types of ads
unworkable and creates legal
uncertainties for the company



Two ways to collaborate with us!





https://github.com/smlabto/polidashboard/tree/v2



Collaborate on a research project

Contact us info@socialmedialab.ca











Making the Invisible Visible:
Introducing PoliDashboard – An App
For Tracking Targeted Paid Advertising
on Facebook and Instagram

Philip Mai M.A., J.D. @philipmai.com

Co-Director and Senior Researcher Social Media Lab, Toronto Metropolitan University